

Massy Holdings Limited (MASSY)
Results for the First Quarter Ended December 31, 2020

Key Points:

- Massy Holdings Limited continues to operate under the same pandemic restrictions as it did during the fiscal of 2020. However, despite these challenges the Group's performance was better than Q120. Some of the portfolios and measures that contributed to this performance:
 - Integrated Retail Portfolio - introduced additional Massy Stores and focused on improving the customer experience both in-store and online.
 - Motors and Machines – focused on growth in both consumer and commercial markets across all major trading regions and product categories.
 - Improved management of expenses.
- The Group adjusted to changes in the economy and industries throughout the region by inspiring their teams to adapt strategies and operations to keep the core business growing, while creating benefits for all stakeholders.
- Massy Holdings Limited continues to make charitable donations to foundations and investing in Nudge initiatives. Nudge focuses on empowering people to drive their own future and escape being victims of the type of employment fallout that occurs around the world.

Basic Earnings Per Share (EPS):

MASSY reported a basic EPS for Q121 of \$1.76, up 12.10 per cent or \$0.19 per share on the corresponding period's EPS of \$1.57 in Q120. The basic EPS recorded in Q121 was the highest first quarter EPS over the past nine years.

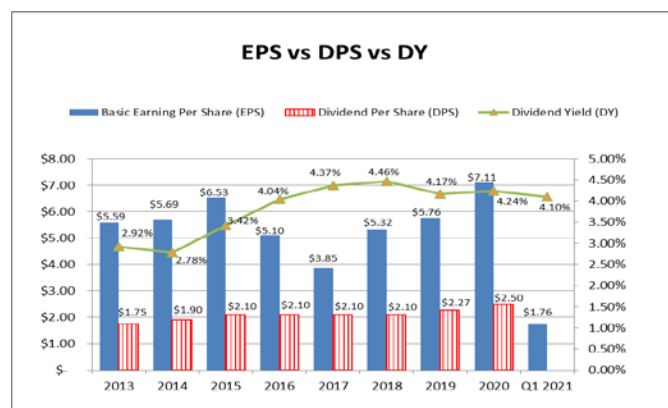
Dividend:

The Board of Directors declared a final dividend of \$2.00 per share. This dividend was paid on January 22, 2021 to shareholders on record as at January 8, 2021. This brings the total dividend for the year ended 2020 to \$2.50 per share. Between FY 2013 and FY 2020 the Group has shown an average dividend payout ratio of 38.33 per cent.

Dividend	Interim	Final	Total	Dividend Yield
2021 (Q1)				4.10%
2020	0.50	2.00	2.50	4.24%
2019	0.55	1.72	2.27	4.17%
2018	0.52	1.58	2.10	4.46%
2017	0.52	1.58	2.10	4.37%
2016	0.51	1.59	2.10	4.04%
2015	0.51	1.59	2.10	3.42%
2014	0.51	1.39	1.90	2.78%
2013	0.50	1.25	1.75	2.92%

Fiscal Year End	September 30
Sector	Conglomerates
Symbol on TTSE	MASSY
Issued Share Capital	TTD98.34MM
Market Capitalization	\$6.20B
Current Price (February 24, 2021)	\$63.00
52 Week Price Range	\$44.95 - \$65.01
Trailing Earnings Per Share (EPS)	\$7.30
Trailing Price to Earnings Multiple	8.63x
Current Book Value/Share	\$64.67
Price to Book	0.97x
Return on Equity	11.59%
Return on Assets	5.79%

Basic EPS	Q1	Q2	Q3	Q4	Total
2021	1.76				1.76
2020	1.57	0.84	1.03	3.67	7.11
2019	1.37	1.29	1.18	1.92	5.76
2018	1.37	1.15	1.09	1.71	5.32
2017	1.42	1.17	0.39	0.87	3.85
2016	1.38	1.15	1.15	1.42	5.10
2015	1.47	1.29	1.19	2.58	6.53
2014	1.39	1.34	1.01	1.95	5.69
2013	1.36	1.32	1.31	1.60	5.59



Industry:

At the current price of \$63.00 the trailing P/E ratio is 8.63 times which is below the conglomerate sector weighted average P/E of 14.90 times. Based on MASSY's price as at February 24, 2021 its trailing dividend yield is 3.97 per cent, which is above the banking sector weighted average dividend yield of 1.93 per cent.

Income Statement for the period ended December 31, 2020						
	Q121	Q120	\$ Change	% Change	Change	YE20
	\$'000	\$'000	Q121 - Q120	Q121 - Q120		\$'000
Revenue	3,208,568	3,164,318	44,250	1.40%	↑	11,163,818
Operating Profit after Finance Costs	264,081	221,753	42,328	19.09%	↑	676,141
Share of Results of Associates & JV	17,139	27,552	(10,413)	-37.79%	↓	53,459
Profit Before Taxation	281,220	249,305	31,915	12.80%	↑	729,600
Income Tax Expense	(92,802)	(82,271)	10,531	12.80%	↑	(276,330)
Profit after discontinued operations	0	160	(160)	-100.00%	↓	289,881
Profit for the Period	188,418	167,194	21,224	12.69%	↑	743,151
Profit attributable to Owners of the Parent	173,482	153,768	19,714	12.82%	↑	696,403
Non-Controlling Interest	14,936	13,426	1,510	11.25%	↑	46,748
Profit for the period	188,418	167,194	21,224	12.69%	↑	743,151
EPS - Basic	\$1.76	\$1.57	\$0.19	12.10%	↑	\$7.11

Balance Sheet as at 31 December, 2020						
	Q121	Q120	\$ Change	% Change	Change	YE20
	\$'000	\$'000	Q121 - Q120	Q121 - Q120		\$'000
Total Assets	12,781,820	13,231,864	(450,044)	-3.40%	↓	13,239,747
Total Liabilities	6,192,818	7,155,342	(962,524)	-13.45%	↓	6,822,703
Total Equity	6,589,002	6,076,522	512,480	8.43%	↑	6,417,044
	12,781,820	13,231,864	(450,044)			13,239,747

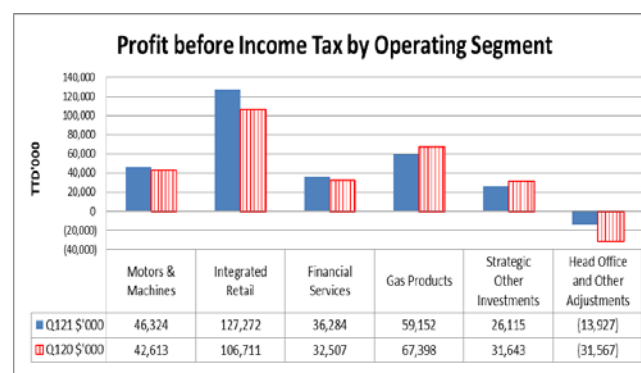
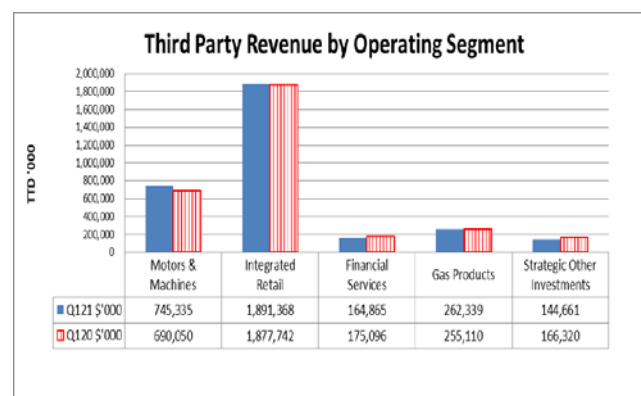
Financials:

- Revenue closed at \$3.21B, up 1.40 per cent or \$44.25MM from Q120's total of \$3.16B.
- Profit Before Tax for Q121 stood at \$281.22MM, an increase of 12.80 per cent or \$31.92MM from \$249.31MM in Q120.
- Profit attributable to owners of the parent totaled \$173.48MM in Q121 up 12.82 per cent or \$19.71MM from \$153.77MM in Q120.
- Total Assets decreased by 3.40 per cent or \$450.04MM to \$12.78B in Q121. Total Liabilities amounted to \$6.19B in Q121 and Total Equity increased by 8.43 per cent or \$512.48MM to close at \$6.59B.

Segments:

The Integrated Retail segment was the major contributor to the Group's Third Party Revenue (TPR) with 58.95 per cent. The Motors and Machines segment followed with 23.23 per cent. In third place was the Gas Products segment which accounted for 8.18 per cent of the Group's TPR. Also, the Trinidad and Tobago segment added 38.46 per cent of the Group's TPR.

The major contributor of the Group's Profit Before Taxation (PBT) was the Integrated Retail segment representing 45.26 per cent. In second place was the Gas Products segment accounting for 21.03 per cent of the Group's PBT. The Motors and Machines segment followed with 16.47 per cent. In addition, the Trinidad and Tobago segment recorded 40.62 per cent of the Group's PBT.



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